Gerchick Real Estate

COMMERCIAL SELLER ADVISORY

Document undated: February 2008



WHEN IN DOUBT - DISCLOSE!





Sellers are obligated by law to disclose all known material (important) facts about the property to the buyer. Arizona law requires that you disclose material facts about the property whether or not you are asked by the buyer or a real estate agent, or when asked to complete a disclosure form. You may also be required to complete and record an affidavit of disclosure if selling property in an unincorporated area of a county.

> "...you have a duty to disclose the information, regardless of whether or not you consider the information material."

If the buyer asks you about an aspect of the property, you have a duty to disclose the information, regardless of whether or not you consider the information material. You also have a legal duty to disclose facts when disclosure is necessary to prevent a previous statement from being misleading or a misrepresentation: for example, if something changes. However, a seller does not generally have a legal obligation to correct defects in the property, as long as the defects are disclosed. Any correction of the defects is a matter of contract negotiation between you and the buyer.

If you do not make the legally required disclosures, you may be subject to civil liability. Under certain circumstances, nondisclosure of a fact is the same as saying that the fact does not exist. Therefore, nondisclosure may be given the same legal effect as fraud.

The Arizona Association of REALTORS® Commercial Seller's Property Disclosure Statement ("SPDS") is designed to assist you in making these legally required disclosures and to avoid inadvertent nondisclosures of material facts.

You should complete the SPDS by answering all questions as truthfully and as fully as possible. Attach copies of any available supporting documentation to insure that you are disclosing accurate information. Also, use the blank lines to explain your answers. If you do not have the personal knowledge to answer a question, it is important not to guess - use the blank lines to explain the situation.

The SPDS is divided into nine general sections:

(A) Ownership and Property:

This section asks for general information about the property such as location and ownership. Any seller should be able to answer most, if not all, of the questions in this section.

(B) Property Type:

This section indicates whether this is office, industrial, retail, etc.

(C) Utilities:

You are asked whether the property currently receives the listed utilities.

(D) Access/Use:

This section asks for any easement or restriction information governing the property.

(E) Compliance with Law/Legal Matters:

Zoning issues and any previous property violations are addressed here.

(F) Contractual Obligations:

This section asks what, if any, contractual obligations are attached to the property.

(G) Environmental Factors:

This section deals with the property and the area around it. What, if any, environmental factors such as noise, hazardous materials, etc. are addressed here.

(H) Reports/Studies:

If there have been any studies or reports made on this property, you will be asked to address them here.

Material Physical Defects and Other Factors:

Any miscellaneous items not addressed elsewhere are addressed in this section.

Please note: By law, sellers are not obligated to disclose that the property is or has been: (1) the site of a natural death, suicide, homicide, or any other crime classified as a felony: (2) owned or occupied by a person exposed to HIV. or diagnosed as having AIDS or any other disease not known to be transmitted through common occupancy of real estate; or (3) located in the vicinity of a sex offender. However, the law does not protect a seller who makes an intentional misrepresentation. For example, if you are asked whether there has been a death on the property and you know that there was such a death, you should not answer "no" or "I don't know"; instead you should either answer truthfully or respond that you are not legally required to answer the question.

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COMMERCIAL SELLER'S PROPERTY DISCLOSURE STATEMENT (SPDS) (To be completed by Seller)

Document updated: February 2008



The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS®. Any change in the pre-printed language of this form must be made in a prominent manner. No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please consult your attorney, tax advisor or professional consultant.





MESSAGE TO THE SELLER:

Sellers are obligated by law to disclose all known material (important) facts about the Property to the Buyer. The SPDS is designed to assist you in making these disclosures. If you know something important about the Property that is not addressed on the SPDS, add that information to the form. Prospective Buyers may rely on the information you provide.

INSTRUCTIONS: (1) Complete this form yourself. (2) Answer all questions truthfully and as fully as possible. (3) Attach all available supporting documentation. (4) Use explanation lines as necessary. (5) If you do not have the personal knowledge to answer a question, use the explanation lines to explain. By signing below you acknowledge that the failure to disclose known material information about the Property may result in liability.

MESSAGE TO THE BUYER:

Although Sellers are obligated to disclose all known material (important) facts about the Property, there are likely facts about the Property that the Sellers do not know. Therefore, it is important that you take an active role in obtaining information about the Property.

INSTRUCTIONS: (1) Review this form and any attachments carefully. (2) Verify all important information. (3) Ask about any incomplete or inadequate responses. (4) Inquire about any concerns not addressed on the SPDS. (5) Review all other applicable documents, such as environmental studies, CC&R's, association bylaws, surveys, title report or commitment, etc. (6) Obtain professional inspections of the Property. (7) Investigate the surrounding area. (8) Obtain such other professional advice as you deem necessary.

THE FOLLOWING ARE REPRESENTATIONS OF THE SELLER(S) AND ARE NOT VERIFIED BY THE BROKER(S) OR AGENT(S).

	A. OV	VNERSH	IIP AND PROPERTY IDENTIFICATION							
1.	THIS D		URE CONCERNS THE FOLLOWING REAL PROPERTY:							
	Addres	5	6 E Verde Lane							
3.	City Pl	noenx	, County Maricopa	, AZ, Zip	85018					
4.	Assess	sors No.(s	1)1 <u>27-22-072</u> A	Approximate Year Built	1950's					
5.	Legal Owner(s) Kelly John Kinder Revocable Trust Date Purchased 12-20-2021									
6.	Owner 🗓 Is not occupying property. Owner 🗌 Has 🔲 Has not occupied the Property in the past.									
	B. PROPERTY TYPE									
7.				Other						
0	C. UTILITIES THE PROPERTY IS SERVED BY THE FOLLOWING UTILITIES:									
8.	YES	NO	TIS SERVED BY THE POLLOWING UTILITIES:	PROVIDER						
9.			Septic System	TROVIDER						
10.	$\overline{\mathbf{x}}$		Sewer SRP							
11.	_	\Box	FIECING							
12.	$\overline{\mathbf{x}}$	$\overline{\Box}$	Domestic Water X Public Private City of Phoe	nix						
13.		$\overline{\mathbf{x}}$	Well Registered Yes No If yes, Registration number:							
14.	_		If yes, complete and attach the Domestic Water Well/Water Use	Addendum.						
15.			Fuel Supply Natural Gas Propage Other:							
16.	\mathbf{x}		Garbage/Waste Collection Public Private Waste C	onnections of Phoenix						
17.	X		Fire Protection X Public Private City of Phoenix							
18.		\Box X	Telephone							
19.		X	Irrigation							
20.		X	Cable TV							
21.		X	Satellite Dish							
22.		X	High Speed Internet Connection (Cable, T1, Fiber Optics, Etc.)	•						
23.		x	Other							
24.	Pleas	e describe	e any other items concerning utilities							
25.			•							
_	—DS >>									
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BUYER

	<u>D. A(</u>	CCESS/U	<u>SE</u>					
26.	ARE \	YOU AWAI	RE OF ANY OF THE FOLLOWING AFFECTING ACCESS OR USE OF THE PRO	PERTY?				
	YES	NO						
27.		=	Encroachments					
28.		LX.	Access Easements					
29.	X		Utility Easements					
30.	Ц		Unrecorded Easements					
31.	Ц		Reciprocal Easement Agreement					
32.	Ш	X	Restrictions on Legal or Physical Access					
33.								
34.	Ш	_	Use Permits					
35.		X	Deed Restricitions					
36.	Ш	$ \mathbf{x} $	Shared Fences/Walls					
37.		X	Shared Driveways					
38.		\square	Shared Signage					
39.		, .	Leased Parking					
40.		X	Grandfathered Uses					
41.		X	Association Agreements					
42.			Covenants, Conditions and Restrictions (CC&R's)					
43.			Other (describe)					
44. 45.	If the SRP	answer to access	any of the preceding is yes, please explain. (Attach additional sheets if necessary to power lines, Sewer line)				
46.								
			CE WITH LAW/LEGAL MATTERS					
47.		YOU AWAI	RE OF:					
48.	YES	NO X	Any legal actions such as condemnation, pending or anticipated, that affect the Pr	onerty?				
49.	H		Any tenant bankruptcy proceedings?	operty:				
	⊔ Any v		laws or regulations of the following:					
51.			Zoning					
52.	H		Building Code					
52. 53.	\exists		-					
	H	\mathbf{x}	Occupational Safety and Health Administration (OSHA)					
54.			Utility Service					
55.	\vdash	LXI	Sanitary Health Regulations					
56.	\vdash		Swimming Pools					
57.	Covenants, Conditions and Restrictions (CC&R's)							
58.	Americans With Disabilities Act (ADA)							
59.	If the answer to any of the preceding is yes, please explain and provide copies of any documentation you have pertaining to such matters. (Attach additional sheets if necessary).							
		•	additional sneets if necessary).					
62.	•							
0	F C	ONTRACI	TUAL OBLIGATIONS					
63.			RE OF ANY OF THE FOLLOWING CONTRACTUAL OBLIGATIONS AFFECTING	G THE PRO	PERTY?			
	YES	NO						
64.	X		Tenant Leases or Subleases					
65.		X	Alarm/Security System Agreements					
66.		X	Property Management Agreements					
67 _{DS}		\Box X	Leased Equipment			>>		
LL			Commercial Seller's Property Disclosure Statement (SPDS)					
F.E.		I	Updated: February 2008 • Copyright © 2008 Arizona Association of REALTORS®. <i style="text-align: right;">Initials Initials I</i>		l	同學圖		
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Co	mme	rcial	Seller's	s Property Disclosure Statement (SPDS) >>		F	Page 3 of 4 C
	YES	NO					
68.		X	Service	Agreements such as Landscaping, Garbage/Waste Disposal			
69.		X	Water 1	reatment Agreements			
70.		X	Commu	inications Systems or Cable System Agreements			
71.		X	Other E	quipment or Service Contracts or Agreements (describe)			
72.	If the	ansv	ver to an	y of the preceding is yes, please explain. (Attach additional sheets if necessary).	·		
73.	•						
	<u>G. E</u>	NVI	RONME	NTAL FACTORS			
74.	ARE	YOU	AWAR	E OF ANY OF THE FOLLOWING ENVIRONMENTAL FACTORS AFFECTING T	THE PROPE	ERTY?	
	YES						
75.		X		s or hazardous materials on the Property, such as asbestos; chemica			
76.				nphetamine, LSD or Ecstasy; PCB transformers; dumps; pesticides; radon; oil or		now or in th	e past?
77.		LX.		insecticide storage tanks (above or underground) on the Property, now or in the	-		
78.	Ш	X		s or hazardous materials in close proximity to the Property, such as asbestos, du	ımps, pestic	ides, radon,	, OII,
79.				als or underground fuel storage tanks, now or in the past?			
80.		ليا		n within an area currently of environmental concern, e.g., Superfund, Water Quality		•	
81.				prehensive Environmental Response Compensation and Liability Act (CERCLA)	sites, etc.?		
82.	Ш	LX		or proposed noises, such as airports, freeways, or rail lines?			
83.	Ш	LX		n within the vicinity of an airport (military, public or private)?			
84.	Ш	X	Area oc	lors, nuisances or pollutants?			
85.		Lx	High vo	Itage distribution towers or lines?			
86.		\Box_{X}		tlement, expansion, fissures or erosion now or in the past?			
87.				E TO BUYER: THE ARIZONA DEPARTMENT OF REAL ESTATE PROVIDENCE FOR THE PUBLIC IN PRINTER OF ELECTRONIC FORMAT UPON R			
88. 89.				EMBER OF THE PUBLIC IN PRINTED OR ELECTRONIC FORMAT UPON R w.azre.gov.	EQUEST A	ND ON 113	WED SIIE
90.		$\Box_{\mathbf{X}}$		d on or near a sanitary landfill?			
91.				n in a flood plain/way?			
92.	$\overline{\Box}$			caused damage?			
93.	$\overline{\Box}$	$\overline{\mathbf{x}}$		owth or conditions conducive to mold?			
94.	П	×	_	(drainage)? If yes, Registration #			
	If the	ans		ny of the preceding is yes, please explain and provide copies of any documer	ntation vou l	have pertair	nina to such
96.				dditional sheets if necessary).	-	-	
97.		•		.,			
98.	Desc	ribe a	any othe	r known environmental factors that might affect the use or value of the Property	<u> </u>		
99.							
100.	Buye	ers ar	e advise	d to obtain an independent environmental assessment of the Property.			
	<u>H. R</u>	REPC	RTS/S	TUDIES			
101.	DO Y	OU I	HAVE A	NY OF THE FOLLOWING ITEMS CONCERNING THE PROPERTY?			
100	YES		Coilo Ta	pot Donort			
102.	Н	X		est Report			
103.		Lx	Land S	•			
104.				Plain Report			
105.		X	-	Waste Disposal Reports/Certifications			
106.		X	-	ations of Wells			
107.	=	X		vironmental Site Assessments or Studies			
108.	Ц	X	Title Re	•			
109.		X	Other .				
				ny of the preceding is yes, please explain and provide copies of any reports/s	-	nave pertair	ning to such
111. 112.	_	erS. (≀	Allach a	dditional sheets if necessary).			>>
	DS			Commercial Seller's Property Disclosure Statement (SPDS)			
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				Page 3 Or 4			4 1 1 2 2 2 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3

Comn	nercial Seller's Property l	Disclosure State	ment (SPDS)	>>	Page 4 of 4
I.	MATERIAL PHYSICAL I	DEFECTS AND O	THER FACTO	DRS	
113. AR	E YOU AWARE OF:				
YE	S NO				
I14. 🗌	X Any structural, electric	al, plumbing or othe	er modifications	made without necessary permits?	
I15. 🗌	X Any past or present ro	of leaks or other roc	of problems?		
I16. 🗌	Any past or present ins	sect infestation prob	olems?		
l 17. 🔲		king and/or commor	n areas?		
I18. 🗌	Any recorded and/or u	nrecorded liens aga	ainst the Propert	y?	
119. 🗌		n the Property?			
120.	X The Property being loc	ated in a designate	d historical distr	ict?	
121.	X Any insurance claim su	ubmitted on the Pro	perty?		
122.	x Any proposed land use	changes relating to	o the adjacent o	r nearby Property, such as: new develor	oments, zoning
123	changes, or land trade				
124			or improvements	and structures thereon that might affect	t the decision of a
125.	buyer to purchase/use				
126	•	with the heating, ve	ntilating, air con	ditioning, plumbing, electrical, fire safety	, security,
127.	or lighting systems?				
	•		explain and prov	vide copies of any documentation you ha	ave pertaining to such
	tters. (Attach additional sheet	s if necessary).			
130					
				rning the Property that might affect the E	
	·	-	-		
133					
				ontained herein is true and complete formation contained herein will be disclo	
	Hoseus fg Leacko w.	that any material o			ood by conor to buyor prior
	k) kinder	7/15	5/2023		
137	LLER'S SIGNAFIORE		MO/DA/YR	^ SELLER'S SIGNATURE	MO/DA/YR
138.	Celly John Kinder Revo	cable Trust			
SEL	LER'S NAME PRINTED			SELLER'S NAME PRINTED	
139. E	Ву:				
140. I	ts:				
141. Re v	viewed and updated:	Initials:	1	MO/DA/YR	
		SELLER	SELLER	MO/DA/YR	
				dges that the information contained he	
				wledges that it is Buyer's obligation to in to obtain property inspections by an ind	
145. obt	ain other independent profes:	sional counsel as B		cessary. By signing below, Buyer hereby	
146. cop	y of this Seller's Property Dis	closure Statement.			
				is the Buyer's responsibility and not the re-	
148. age	ent(s) to investigate such item	s and to satisfy Buy	er as to the con	dition of the Property within the Buyer's	Due Diligence Period.
149	IYER'S SIGNATURE		MO/DA/YR	A DUNCTIO CIONATUDE	MO/DA M/D
	IYER S SIGNATURE		MO/DA/YR	^ BUYER'S SIGNATURE	MO/DA/YR
150. BUY	ER'S NAME PRINTED			BUYER'S NAME PRINTED	
151. E	Зу:				
15 2. DS	ts:				
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