Gerchick Real Estate

COMMERCIAL SELLER ADVISORY

Document updated: February 2008



WHEN IN DOUBT - DISCLOSE!





Sellers are obligated by law to disclose all known material (important) facts about the property to the buyer. Arizona law requires that you disclose material facts about the property whether or not you are asked by the buyer or a real estate agent, or when asked to complete a disclosure form. You may also be required to complete and record an affidavit of disclosure if selling property in an unincorporated area of a county.

"...you have a duty to disclose the information, regardless of whether or not you consider the information material."

If the buyer asks you about an aspect of the property, you have a duty to disclose the information, regardless of whether or not you consider the information material. You also have a legal duty to disclose facts when disclosure is necessary to prevent a previous statement from being misleading or a misrepresentation: for example, if something changes. However, a seller does not generally have a legal obligation to correct defects in the property, as long as the defects are disclosed. Any correction of the defects is a matter of contract negotiation between you and the buyer.

If you do not make the legally required disclosures, you may be subject to civil liability. Under certain circumstances, nondisclosure of a fact is the same as saying that the fact does not exist. Therefore, nondisclosure may be given the same legal effect as fraud.

The Arizona Association of REALTORS® Commercial Seller's Property Disclosure Statement ("SPDS") is designed to assist you in making these legally required disclosures and to avoid inadvertent nondisclosures of material facts.

You should complete the SPDS by answering all questions as truthfully and as fully as possible. Attach copies of any available supporting documentation to insure that you are disclosing accurate information. Also, use the blank lines to explain your answers. If you do not have the personal knowledge to answer a question, it is important not to guess — use the blank lines to explain the situation.

The SPDS is divided into nine general sections:

(A) Ownership and Property:

This section asks for general information about the property such as location and ownership. Any seller should be able to answer most, if not all, of the questions in this section.

(B) Property Type:

This section indicates whether this is office, industrial, retail, etc.

(C) Utilities:

You are asked whether the property currently receives the listed utilities.

(D) Access/Use:

This section asks for any easement or restriction information governing the property.

(E) Compliance with Law/Legal Matters:

Zoning issues and any previous property violations are addressed here.

(F) Contractual Obligations:

This section asks what, if any, contractual obligations are attached to the property.

(G) Environmental Factors:

This section deals with the property and the area around it. What, if any, environmental factors such as noise, hazardous materials, etc. are addressed here.

(H) Reports/Studies:

If there have been any studies or reports made on this property, you will be asked to address them here.

(I) Material Physical Defects and Other Factors:

Any miscellaneous items not addressed elsewhere are addressed in this section.

Please note: By law, sellers are not obligated to disclose that the property is or has been: (1) the site of a natural death, suicide, homicide, or any other crime classified as a felony; (2) owned or occupied by a person exposed to HIV, or diagnosed as having AIDS or any other disease not known to be transmitted through common occupancy of real estate; or (3) located in the vicinity of a sex offender. However, the law does not protect a seller who makes an intentional misrepresentation. For example, if you are asked whether there has been a death on the property and you know that there was such a death, you should not answer "no" or "I don't know"; instead you should either answer truthfully or respond that you are not legally required to answer the question.

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COMMERCIAL SELLER'S PROPERTY DISCLOSURE STATEMENT (SPDS) (To be completed by Seller)

Document updated: February 2008



The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS®. Any change in the pre-printed language of this form must be made in a prominent manner. No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please consult your attorney, tax advisor or professional consultant.





MESSAGE TO THE SELLER:

Sellers are obligated by law to disclose all known material (important) facts about the Property to the Buyer. The SPDS is designed to assist you in making these disclosures. If you know something important about the Property that is not addressed on the SPDS, add that information to the form. Prospective Buyers may rely on the information you provide.

INSTRUCTIONS: (1) Complete this form yourself. (2) Answer all questions truthfully and as fully as possible. (3) Attach all available supporting documentation. (4) Use explanation lines as necessary. (5) If you do not have the personal knowledge to answer a question, use the explanation lines to explain. By signing below you acknowledge that the failure to disclose known material information about the Property may result in liability.

MESSAGE TO THE BUYER:

Although Sellers are obligated to disclose all known material (important) facts about the Property, there are likely facts about the Property that the Sellers do not know. Therefore, it is important that you take an active role in obtaining information about the Property.

INSTRUCTIONS: (1) Review this form and any attachments carefully. (2) Verify all important information. (3) Ask about any incomplete or inadequate responses. (4) Inquire about any concerns not addressed on the SPDS. (5) Review all other applicable documents, such as environmental studies, CC&R's, association bylaws, surveys, title report or commitment, etc. (6) Obtain professional inspections of the Property. (7) Investigate the surrounding area. (8) Obtain such other professional advice as you deem necessary.

THE FOLLOWING ARE REPRESENTATIONS OF THE SELLER(S) AND ARE NOT VERIFIED BY THE BROKER(S) OR AGENT(S).

	<u>A. O\</u>	<u>WNERSH</u>	IIP AND PROPERTY IDENTIFICATION					
1.	THIS		URE CONCERNS THE FOLLOWING REAL PROPERTY:					
	Addres	SS	-312 E Kinderman Dr					
3.	City A	vondale	, County Maricopa	, AZ, Zip	85323			
4.	Asses	sors No.(s	500-17-161 ; 500-17-152	Approximate Year Built _	1957;	1969		
5.	Legal	Owner(s)	Sun Street Capital, LLC; EBS Capital, LLC	_ Date Purchased _7/1/202	2			
6. Owner \square Is $\boxed{\mathbb{X}}$ Is not occupying property. Owner \square Has $\boxed{\mathbb{X}}$ Has not occupied the Property in the past.								
	B. PF	ROPERT	Y TYPE					
7.								
	<u>C. U1</u>	<u> </u>						
8.		_	Y IS SERVED BY THE FOLLOWING UTILITIES:					
_	YES	NO	N/A	PROVIDER				
9.			Septic System					
10.			Sewer					
11.	X		City					
12.	لعا							
13.	Ш	L _X J	Well Registered Yes No If yes, Registration number					
14.	_		If yes, complete and attach the Domestic Water Well/Water Us	e Addendum.				
15.	Ц	Ц	Fuel Supply Natural Gas Propane Other: Unknown	1				
16.	x		Garbage/Waste Collection Public Private	•				
17.			Fire Protection Public Private					
18.		X	Telephone Unknown Unknown					
19.		X	Irrigation					
20.			Cable TV					
21.			Satellite Dish					
22.			High Speed Internet Connection (Cable, T1, Fiber Optics, Etc.)	Unknown				
23.			Other N/A					
24.	Pleas	se describ	e any other items concerning utilities					
25.								
_	DS					>>		
	~ .O		Commercial Seller's Property Disclosure Statement (SPDS)				

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SELLER

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BUYER

	D. ACCESS/USE										
26.	26. ARE YOU AWARE OF ANY OF THE FOLLOWING AFFECTING ACCESS OR USE OF THE PROPERTY?										
	YES	NO									
27.	T. X Encroachments										
28.	28.										
29.		X	Utility Easements								
30.		X	Unrecorded Easements								
31.		X	Reciprocal Easement Agreement								
32.		\square	Restrictions on Legal or Physical Access								
33.											
34.											
35.		X	Deed Restricitions								
36.		\Box	Shared Fences/Walls								
37.			Shared Driveways								
38.		$\Box_{\mathbf{X}}$	Shared Signage								
39.			Leased Parking								
40.			Grandfathered Uses								
41.	$\overline{\sqcap}$	_	Association Agreements								
42.	$\overline{\Box}$										
43.	\Box		Covenants, Conditions and Restrictions (CC&R's) N/A Other (describe)								
44.	If the	_	any of the preceding is yes, please explain. (Attach additional sheets if necessary)).							
45.	N/A		and the processing to you, process of plants (master additional criticals in the second in	,. <u> </u>							
46.	N/A										
			OF WITH LAW FOAL MATTERS								
47			CE WITH LAW/LEGAL MATTERS								
47.	YES	YOU AWAF NO	CE OF:								
48.			Any legal actions such as condemnation, pending or anticipated, that affect the Pr	onerty?							
49.	H		Any tenant bankruptcy proceedings?	oporty.							
5 0.	⊔ Anv v		laws or regulations of the following:								
51.			Zoning								
52.			Building Code								
-			•								
53.	H		Occupational Safety and Health Administration (OSHA)								
54.			Utility Service								
55.			Sanitary Health Regulations								
56.			Swimming Pools								
57.			Covenants, Conditions and Restrictions (CC&R's)								
58.	Americans With Disabilities Act (ADA)										
59.	y N/A										
60.	. 11/2										
61. 62.	N/A										
02.	F. CONTRACTUAL OBLIGATIONS										
63. ARE YOU AWARE OF ANY OF THE FOLLOWING CONTRACTUAL OBLIGATIONS AFFECTING THE PROPERTY?											
	YES	NO									
64.	X		Tenant Leases or Subleases								
65.	Alarm/Security System Agreements										
66.	Property Management Agreements										
67 _{DS}	es 🗍 🔟 Leased Equipment										
El	<u>z</u>		Commercial Seller's Property Disclosure Statement (SPDS)								
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SELLER		SELLER	Page 2 of 4	BUYER	BUYER	FOR					

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	YES	NO	
68.	X		Service Agreements such as Landscaping, Garbage/Waste Disposal
69.		X	Water Treatment Agreements
70.		X	Communications Systems or Cable System Agreements
71.		X	Other Equipment or Service Contracts or Agreements (describe) N/A
72. 73.	If the	ans	wer to any of the preceding is yes, please explain. (Attach additional sheets if necessary). Landscaping, Garbage
	G. E	NVI	RONMENTAL FACTORS
74.	ARE YES		J AWARE OF ANY OF THE FOLLOWING ENVIRONMENTAL FACTORS AFFECTING THE PROPERTY?
75. 76.		X	Hazards or hazardous materials on the Property, such as asbestos; chemicals used in the manufacture of methamphetamine, LSD or Ecstasy; PCB transformers; dumps; pesticides; radon; oil or chemicals, now or in the past?
77.		\square	Fuel or insecticide storage tanks (above or underground) on the Property, now or in the past?
78.		X	Hazards or hazardous materials in close proximity to the Property, such as asbestos, dumps, pesticides, radon, oil,
79.			chemicals or underground fuel storage tanks, now or in the past?
80.		\Box	Location within an area currently of environmental concern, e.g., Superfund, Water Quality Assurance Revolving Fund (WQARF)
81.			or Comprehensive Environmental Response Compensation and Liability Act (CERCLA) sites, etc.?
82.		X	Current or proposed noises, such as airports, freeways, or rail lines?
83.		X	Location within the vicinity of an airport (military, public or private)?
84.		X	Area odors, nuisances or pollutants?
85.		\Box x	High voltage distribution towers or lines?
86.		\Box	Soil settlement, expansion, fissures or erosion now or in the past?
87. 88. 89.		^	NOTICE TO BUYER: THE ARIZONA DEPARTMENT OF REAL ESTATE PROVIDES EARTH FISSURE MAPS TO ANY MEMBER OF THE PUBLIC IN PRINTED OR ELECTRONIC FORMAT UPON REQUEST AND ON ITS WEB SITE AT www.azre.gov.
90.	П	$\Box_{\mathbf{X}}$	Situated on or near a sanitary landfill?
91.	$\overline{\sqcap}$		Location in a flood plain/way?
92.	\Box		Water-caused damage?
93.	\Box	$\overline{\mathbf{x}}$	Mold growth or conditions conducive to mold?
94.	\Box	X	Drywell (drainage)? If yes, Registration #
		ans	wer to any of the preceding is yes, please explain and provide copies of any documentation you have pertaining to such Attach additional sheets if necessary).
97.	matte	C13. (/	
98. 99.	Desc N/A	ribe	any other known environmental factors that might affect the use or value of the Property N/A
100.	Buye	ers ar	e advised to obtain an independent environmental assessment of the Property.
	H. R	REPO	ORTS/STUDIES
101.			HAVE ANY OF THE FOLLOWING ITEMS CONCERNING THE PROPERTY?
	YES		
102.		X	Soils Test Report
103.		\square X	Land Survey
104.		\Box	Flood Plain Report
105.		x	Septic/Waste Disposal Reports/Certifications
106.		X	Registrations of Wells
107.		X	Any Environmental Site Assessments or Studies
108.		X	Title Reports
109.		X	Other
110.	If the	ans	wer to any of the preceding is yes, plaase explain and provide copies of any reports/studies you have pertaining to such
111.	matte	ers. (Attach additional sheets if necessary).
112.			
<u></u>	DS ~v2		Commercial Seller's Property Disclosure Statement (SPDS) Updated: February 2008 • Copyright © 2008 Arizona Association of REALTORS®.
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Cor	nmer	cial Seller's P	roperty Disclosur	e Statemen	t (SPDS) >	>	Page 4 of 4
	I. M	ATERIAL PHY	SICAL DEFECTS	AND OTHE	R FACTO	RS	
13. /	ARE Y	OU AWARE OF	:				
•	YES N	10					
14.		X Any structura	al, electrical, plumbing	g or other mod	difications m	ade without necessary permits?	
15.		X Any past or p	present roof leaks or	other roof pro	blems?		
16.		Any past or p	present insect infesta	tion problems	?		
17.		X Security light	ing in parking and/or	common area	as?		
18.		Any recorded	d and/or unrecorded I	iens against t	he Property	?	
19.		ြား An archeolog	ical site on the Prope	erty?			
20.		X The Property	being located in a de	esignated hist	orical distric	t?	
21.		X Any insurand	e claim submitted on	the Property	?		
22.		* * *		elating to the	adjacent or	nearby Property, such as: new deve	elopments, zoning
23.		changes, or l	and trades?				
24.		X Any other ma	aterial items on the P	roperty or imp	rovements	and structures thereon that might aff	ect the decision of a
25.		buyer to purd	hase/use the Proper	ty?			
26.		_xAny defects/ _l	problems with the hea	ating, ventilati	ng, air cond	itioning, plumbing, electrical, fire saf	ety, security,
27.		or lighting sy	stems?				
28. I	f the a	nswer to any of	the preceding is yes,	please expla	in and provi	de copies of any documentation you	have pertaining to such
29. r	,	s. (Attach additio	onal sheets if necessa	ary).			
30	N/A						
		•		-		ing the Property that might affect the	e Buyer's decision-making
32. p	oroces	s, the value of th	ne Property, or its use	e? Please exp	lain: <u>N/A</u>		
33							
35. d 36. t	of the coordinates of the coordi	date signed. Sel LUMH BROW UNH BROW	ler agrees that any m		es in the info	ntained herein is true and comple ormation contained herein will be dis	
7		ह्माडी ert Sun Capi	tal. IIC	MC)/DA/YR	^ SELLER'S SIGNATURE	MO/DA/YF
138.		_				SELLER'S NAME PRINTED	
39.	By:	'S BEATE BRINTEBV	٧N			OLLLEN O WINE I MINTED	
	_,.	Manager of	Manager				
40.	Its:						
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41. I	zeviev	ved and update	d: Initials:	SELLER	SELLER	MO/DA/YR	
43. \$ 44. r 45. ¢	Seller's regardi obtain copy of	s knowledge and ing the property other independe f this Seller's Pro	d is not a warranty of to Buyer's satisfaction ant professional coun operty Disclosure Sta	f any kind. Bun. Buyer is er sel as Buyer tement.	yer acknown ncouraged to deems nece	ges that the information contained ledges that it is Buyer's obligation to obtain property inspections by an essary. By signing below, Buyer here is the Buyer's responsibility and not the	o investigate all material facts independent third party and to eby acknowledges receipt of a
148. a	agent(s	s) to investigate				ition of the Property within the Buye	
7	BUYER	R'S SIGNATURE		MC	D/DA/YR	^ BUYER'S SIGNATURE	MO/DA/YF
50.		S NAME PRINTED				DI IVEDIS NAME DDINTED	
51.	By:					BUYER'S NAME PRINTED	
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