Gerchick Real Estate

## **COMMERCIAL SELLER ADVISORY**

Document updated: February 2008



# WHEN IN DOUBT - DISCLOSE!





Sellers are obligated by law to disclose all known material (important) facts about the property to the buyer. Arizona law requires that you disclose material facts about the property whether or not you are asked by the buyer or a real estate agent, or when asked to complete a disclosure form. You may also be required to complete and record an affidavit of disclosure if selling property in an unincorporated area of a county.

"...you have a duty to disclose the information, regardless of whether or not you consider the information material."

If the buyer asks you about an aspect of the property, you have a duty to disclose the information, regardless of whether or not you consider the information material. You also have a legal duty to disclose facts when disclosure is necessary to prevent a previous statement from being misleading or a misrepresentation: for example, if something changes. However, a seller does not generally have a legal obligation to correct defects in the property, as long as the defects are disclosed. Any correction of the defects is a matter of contract negotiation between you and the buyer.

If you do not make the legally required disclosures, you may be subject to civil liability. Under certain circumstances, nondisclosure of a fact is the same as saying that the fact does not exist. Therefore, nondisclosure may be given the same legal effect as fraud.

The Arizona Association of REALTORS® Commercial Seller's Property Disclosure Statement ("SPDS") is designed to assist you in making these legally required disclosures and to avoid inadvertent nondisclosures of material facts.

You should complete the SPDS by answering all questions as truthfully and as fully as possible. Attach copies of any available supporting documentation to insure that you are disclosing accurate information. Also, use the blank lines to explain your answers. If you do not have the personal knowledge to answer a question, it is important not to guess — use the blank lines to explain the situation.

#### The SPDS is divided into nine general sections:

#### (A) Ownership and Property:

This section asks for general information about the property such as location and ownership. Any seller should be able to answer most, if not all, of the questions in this section.

### (B) Property Type:

This section indicates whether this is office, industrial, retail, etc.

#### (C) Utilities:

You are asked whether the property currently receives the listed utilities.

#### (D) Access/Use:

This section asks for any easement or restriction information governing the property.

#### (E) Compliance with Law/Legal Matters:

Zoning issues and any previous property violations are addressed here.

#### (F) Contractual Obligations:

This section asks what, if any, contractual obligations are attached to the property.

#### (G) Environmental Factors:

This section deals with the property and the area around it. What, if any, environmental factors such as noise, hazardous materials, etc. are addressed here.

#### (H) Reports/Studies:

If there have been any studies or reports made on this property, you will be asked to address them here.

#### (I) Material Physical Defects and Other Factors:

Any miscellaneous items not addressed elsewhere are addressed in this section.

Please note: By law, sellers are not obligated to disclose that the property is or has been: (1) the site of a natural death, suicide, homicide, or any other crime classified as a felony; (2) owned or occupied by a person exposed to HIV, or diagnosed as having AIDS or any other disease not known to be transmitted through common occupancy of real estate; or (3) located in the vicinity of a sex offender. However, the law does not protect a seller who makes an intentional misrepresentation. For example, if you are asked whether there has been a death on the property and you know that there was such a death, you should not answer "no" or "I don't know"; instead you should either answer truthfully or respond that you are not legally required to answer the question.

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Gerchick Real Estate

Page 1 of 4

## COMMERCIAL SELLER'S PROPERTY DISCLOSURE STATEMENT (SPDS) (To be completed by Seller)

Document updated: February 2008



The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS®. Any change in the pre-printed language of this form must be made in a prominent manner. No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please consult your attorney, tax advisor or professional consultant.





#### MESSAGE TO THE SELLER:

Sellers are obligated by law to disclose all known material (important) facts about the Property to the Buyer. The SPDS is designed to assist you in making these disclosures. If you know something important about the Property that is not addressed on the SPDS, add that information to the form. Prospective Buyers may rely on the information you provide.

INSTRUCTIONS: (1) Complete this form yourself. (2) Answer all questions truthfully and as fully as possible. (3) Attach all available supporting documentation. (4) Use explanation lines as necessary. (5) If you do not have the personal knowledge to answer a question, use the explanation lines to explain. By signing below you acknowledge that the failure to disclose known material information about the Property may result in liability.

#### MESSAGE TO THE BUYER:

Although Sellers are obligated to disclose all known material (important) facts about the Property, there are likely facts about the Property that the Sellers do not know. Therefore, it is important that you take an active role in obtaining information about the Property.

**INSTRUCTIONS:** (1) Review this form and any attachments carefully. (2) Verify all important information. (3) Ask about any incomplete or inadequate responses. (4) Inquire about any concerns not addressed on the SPDS. (5) Review all other applicable documents, such as environmental studies, CC&R's, association bylaws, surveys, title report or commitment, etc. (6) Obtain professional inspections of the Property. (7) Investigate the surrounding area. (8) Obtain such other professional advice as you deem necessary.

THE FOLLOWING ARE REPRESENTATIONS OF THE SELLER(S) AND ARE NOT VERIFIED BY THE BROKER(S) OR AGENT(S).

	<u>A. Uv</u>	VNEKSH	IIP AND PROPERTY IDENTIFICATION								
1.	THIS [	THIS DISCLOSURE CONCERNS THE FOLLOWING REAL PROPERTY:									
	Addres	5	-721 W Cinnabar Ave.								
3.	City Pl	noenix	, County Maricopa	, AZ, Zip	85021						
4.	Assess	sors No.(s	) <sup>15829049</sup> & 15829050	Approximate Year Built	1980						
5.	Legal Owner(s) Cinnabar gardens LLC Date Purchased 2022										
6.	Owner 🔲 Is 🗓 Is not occupying property. Owner 🔲 Has 🗓 Has not occupied the Property in the past.										
	B. PROPERTY TYPE										
7.			ndustrial Retail Hotel/Motel/Resort X Multi-family	Other							
	C. UTILITIES										
8.			Y IS SERVED BY THE FOLLOWING UTILITIES:								
	YES	NO		PROVIDER							
9.		$\mathbf{x}$	Septic System								
10.	X		Sewer								
11.	X		Electric Phoenix								
12.	X		Domestic Water X Public Private								
13.		$\square$	Well Registered  Yes  No If yes, Registration number:								
14.			If yes, complete and attach the <b>Domestic Water Well/Water Us</b>	e Addendum.							
15.			Fuel Supply Natural Gas Propane Other:	c Service							
16.	X		Garbage/waste Collection   Public   Private   Phoenix	C Service							
17.	X		Fire Protection   x   Public     Private								
18.	X		Telephone Centurylink								
19.		X	Cox								
20.	X		Cable TV								
21.		X	Satellite Dish	Cons							
22.	$\overline{\mathbf{x}}$		High Speed Internet Connection (Cable, T1, Fiber Optics, Etc.)	Cox							
23.		X	Other								
24.	Pleas	e describe	e any other items concerning utilities		_						
25.											
_	Initial				>>						

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<Initials

**SELLER** 

**SELLER** 

Initials>

**BUYER** 

	<u>D. A</u>	CCESS/U	SE								
26.	ARE \	YOU AWA	RE OF ANY OF THE FOLLOWING AFFECTING ACCESS OR USE OF THE PRO	PERTY?							
	YES	NO									
27.		=	Encroachments								
28.			Access Easements								
29.		Utility Easements									
30.	Unrecorded Easements										
31.	Reciprocal Easement Agreement										
32.	Restrictions on Legal or Physical Access										
33.	Shared Use Agreements										
34.	Use Permits										
35.	Deed Restricitions										
36.	Shared Fences/Walls										
37.	Shared Driveways										
38.	Shared Signage										
39.		$\Box_{\mathbf{X}}$	Leased Parking								
40.		X	Grandfathered Uses								
41.		X	Association Agreements								
42.		X	Covenants, Conditions and Restrictions (CC&R's)								
43.		X	Other (describe)								
44.	If the	answer to	any of the preceding is yes, please explain. (Attach additional sheets if necessary)	)							
45.	•										
46.											
	F C	OMDI IAN	CE WITH LAW/LEGAL MATTERS								
47		YOU AWAF									
	YES	NO									
48.			Any legal actions such as condemnation, pending or anticipated, that affect the Pr	operty?							
49.	$\overline{\Box}$		Any tenant bankruptcy proceedings?	. ,							
50.	Any v		laws or regulations of the following:								
51.	П		Zoning								
52.	$\overline{\Box}$		Building Code								
53.	$\overline{\Box}$		Occupational Safety and Health Administration (OSHA)								
54.	$\Box$		Utility Service								
55.			Sanitary Health Regulations								
56.	$\Box$		Swimming Pools								
57.	$\Box$	_	Covenants, Conditions and Restrictions (CC&R's)								
58.	Americans With Disabilities Act (ADA)										
59.	If the	_	any of the preceding is yes, please explain and provide copies of any document	tation you h	ave nertain	ing to such					
	matters. (Attach additional sheets if necessary).										
		•	additional shocts if hoocssary).								
62.											
	F. C	ONTRACT	TUAL OBLIGATIONS								
63.			RE OF ANY OF THE FOLLOWING CONTRACTUAL OBLIGATIONS AFFECTING	3 THE PRO	PERTY?						
	YES	NO									
64.	X	=	Tenant Leases or Subleases								
65.			Alarm/Security System Agreements								
66.			Property Management Agreements								
67 <sub>Init</sub>	tia	$\square$	Leased Equipment			>>					
#			Commercial Seller's Property Disclosure Statement (SPDS)								
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	YES	NO	
68.	X		Service Agreements such as Landscaping, Garbage/Waste Disposal
69.		X	Water Treatment Agreements
70.		X	Communications Systems or Cable System Agreements
71.		X	Other Equipment or Service Contracts or Agreements (describe)
72.	If the	ans	wer to any of the preceding is yes, please explain. (Attach additional sheets if necessary).
73.	•		
	G. E	NVI	RONMENTAL FACTORS
74.			J AWARE OF ANY OF THE FOLLOWING ENVIRONMENTAL FACTORS AFFECTING THE PROPERTY?
	YES		
75.	Ш	X	Hazards or hazardous materials on the Property, such as asbestos; chemicals used in the manufacture of
76. 			methamphetamine, LSD or Ecstasy; PCB transformers; dumps; pesticides; radon; oil or chemicals, now or in the past?
77.	Щ	KL	Fuel or insecticide storage tanks (above or underground) on the Property, now or in the past?
78.	Ш	X	Hazards or hazardous materials in close proximity to the Property, such as asbestos, dumps, pesticides, radon, oil,
79.			chemicals or underground fuel storage tanks, now or in the past?
80.	Ш	Lx	Location within an area currently of environmental concern, e.g., Superfund, Water Quality Assurance Revolving Fund (WQARF)
81.			or Comprehensive Environmental Response Compensation and Liability Act (CERCLA) sites, etc.?
82.		X	Current or proposed noises, such as airports, freeways, or rail lines?
83.		X	Location within the vicinity of an airport (military, public or private)?
84.		X	Area odors, nuisances or pollutants?
85.		$\Box$	High voltage distribution towers or lines?
86.			Soil settlement, expansion, fissures or erosion now or in the past?
87.		^	NOTICE TO BUYER: THE ARIZONA DEPARTMENT OF REAL ESTATE PROVIDES EARTH FISSURE MAPS TO
88.			ANY MEMBER OF THE PUBLIC IN PRINTED OR ELECTRONIC FORMAT UPON REQUEST AND ON ITS WEB SITE
89. 90.			AT www.azre.gov. Situated on or near a sanitary landfill?
91.	H	Lxl	·
	$\vdash$	L <sub>X</sub>	Location in a flood plain/way?
92.	님	Lxl	Water-caused damage?
93.	$\vdash$	X	Mold growth or conditions conducive to mold?
94.		×	Drywell (drainage)? If yes, Registration #
			wer to any of the preceding is yes, please explain and provide copies of any documentation you have pertaining to such
96. 97.	maue	<del>2</del> 18. (	Attach additional sheets if necessary)
	Desc	ribe	any other known environmental factors that might affect the use or value of the Property
99.			any one rate in our of the final raction and might allost the about rate of the reporty
100.	Buye	ers ar	e advised to obtain an independent environmental assessment of the Property.
	H. R	REPO	ORTS/STUDIES
101.			HAVE ANY OF THE FOLLOWING ITEMS CONCERNING THE PROPERTY?
	YES		
102.		X	Soils Test Report
103.		$\square$	Land Survey
104.			Flood Plain Report
105.		$\mathbf{x}$	Septic/Waste Disposal Reports/Certifications
106.		X	Registrations of Wells
107.		X	Any Environmental Site Assessments or Studies
108.		X	Title Reports
109.	$\overline{\sqcap}$		Other
	If the		wer to any of the preceding is yes, please explain and provide copies of any reports/studies you have pertaining to such
			Attach additional sheets if necessary).
112.	-		>>>
$\overline{}$	Initial		Commercial Seller's Property Disclosure Statement (SPDS)
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Page 4	of 4	C

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113.	113. ARE YOU AWARE OF:											
	YES	NO										
114.												
115.												
116.												
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127.			g systems?									
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		rs. (Attach ad	ditional sneet	is if necessa	ary).							
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	-	ss, trie value	-	-		-						
137.	^ SELLI	BeufgleeのWOW EPPS SISTRATUR Inabar Gar	Z		4/3/2	MO/DA/YR		^ SELLER'S SIGNATUR	E			MO/DA/YR
138.								SELLER'S NAME PRINT	ED			
139.		<sup>R'S</sup> BAMBARIN <sup>T</sup> :				_		SELLER S NAIVIE FRINT	ED			
140.	lts:	Owner				_						
141.	Revie	wed and upo	dated:	Initials:	SELLED	<i>I</i>	_	MO/DA/YR				
					SELLER							
143. 144. 145.	Seller regard obtain	's knowledge ding the prope	and is not a erty to Buyer! endent profes	warranty of s satisfactio sional couns	f any kind n. Buyer i sel as Bu	. Buyer ackr s encourage	nowled ed to d	s that the informating the strate it is Buye in the strate it is Buye in the strate in	r's obliga ections b	tion to inve y an indepe	stigate all n endent third	naterial facts party and to
147. 148.	If Buye	er disapproves (s) to investig	or is concernate such item	ed about any ns and to sat	item in th tisfy Buye	is disclosure, r as to the co	, it is the ondition	ne Buyer's responsibi on of the Property w	lity and no ithin the	ot the respor Buyer's Due	nsibility of the Diligence	e broker(s) or Period.
149.	A D: 07	-DIO 010111	_			140/01/20		A DUNCEDIO CICLIATI IT				146/544
								MO/DA/YR				
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