Gerchick Real Estate

# COMMERCIAL SELLER ADVISORY

C REAL SOLUTIONS. REALTORS

# WHEN IN DOUBT - DISCLOSE!



Document updated:

February 2008

Sellers are obligated by law to disclose all known material (important) facts about the property to the buyer. Arizona law requires that you disclose material facts about the property whether or not you are asked by the buyer or a real estate agent, or when asked to complete a disclosure form. You may also be required to complete and record an affidavit of disclosure if selling property in an unincorporated area of a county.

### "...you have a duty to disclose the information, regardless of whether or not you consider the information material."

If the buyer asks you about an aspect of the property, you have a duty to disclose the information, regardless of whether or not you consider the information material. You also have a legal duty to disclose facts when disclosure is necessary to prevent a previous statement from being misleading or a misrepresentation: for example, if something changes. However, a seller does not generally have a legal obligation to correct defects in the property, as long as the defects are disclosed. Any correction of the defects is a matter of contract negotiation between you and the buyer.

If you do not make the legally required disclosures, you may be subject to civil liability. Under certain circumstances, nondisclosure of a fact is the same as saying that the fact does not exist. Therefore, nondisclosure may be given the same legal effect as fraud.

The Arizona Association of REALTORS® Commercial Seller's Property Disclosure Statement ("SPDS") is designed to assist you in making these legally required disclosures and to avoid inadvertent nondisclosures of material facts.

You should complete the SPDS by answering all questions as truthfully and as fully as possible. Attach copies of any available supporting documentation to insure that you are disclosing accurate information. Also, use the blank lines to explain your answers. If you do not have the personal knowledge to answer a question, it is important not to guess — use the blank lines to explain the situation.

### The SPDS is divided into nine general sections:

### (A) Ownership and Property:

This section asks for general information about the property such as location and ownership. Any seller should be able to answer most, if not all, of the questions in this section.

### (B) Property Type:

This section indicates whether this is office, industrial, retail, etc.

### (C) Utilities:

You are asked whether the property currently receives the listed utilities.

### (D) Access/Use:

This section asks for any easement or restriction information governing the property.

### (E) Compliance with Law/Legal Matters:

Zoning issues and any previous property violations are addressed here.

#### (F) Contractual Obligations:

This section asks what, if any, contractual obligations are attached to the property.

### (G) Environmental Factors:

This section deals with the property and the area around it. What, if any, environmental factors such as noise, hazardous materials, etc. are addressed here.

### (H) Reports/Studies:

If there have been any studies or reports made on this property, you will be asked to address them here.

# (I) Material Physical Defects and Other Factors:

Any miscellaneous items not addressed elsewhere are addressed in this section.

**Please note:** By law, sellers are not obligated to disclose that the property is or has been: (1) the site of a natural death, suicide, homicide, or any other crime classified as a felony; (2) owned or occupied by a person exposed to HIV, or diagnosed as having AIDS or any other disease not known to be transmitted through common occupancy of real estate; or (3) located in the vicinity of a sex offender. However, the law does not protect a seller who makes an intentional misrepresentation. For example, if you are asked whether there has been a death on the property and you know that there was such a death, you should not answer "no" or "I don't know"; instead you should either answer truthfully or respond that you are not legally required to answer the question.

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Gerchick Real Estate

# COMMERCIAL SELLER'S PROPERTY DISCLOSURE STATEMENT (SPDS) (To be completed by Seller)

Document updated: February 2008

Page 1 of 4



The pre-printed portion of this form has been drafted by the Arizona Association of REALTORS®. Any change in the pre-printed language of this form must be made in a prominent manner. No representations are made as to the legal validity, adequacy and/or effects of any provision, including tax consequences thereof. If you desire legal, tax or other professional advice, please consult your attorney, tax advisor or professional consultant.



### **MESSAGE TO THE SELLER:**

Sellers are obligated by law to disclose all known material (important) facts about the Property to the Buyer. The SPDS is designed to assist you in making these disclosures. If you know something important about the Property that is not addressed on the SPDS, add that information to the form. Prospective Buyers may rely on the information you provide.

**INSTRUCTIONS:** (1) Complete this form yourself. (2) Answer all questions truthfully and as fully as possible. (3) Attach all available supporting documentation. (4) Use explanation lines as necessary. (5) If you do not have the personal knowledge to answer a question, use the explanation lines to explain. By signing below you acknowledge that the failure to disclose known material information about the Property may result in liability.

## **MESSAGE TO THE BUYER:**

Although Sellers are obligated to disclose all known material (important) facts about the Property, there are likely facts about the Property that the Sellers do not know. Therefore, it is important that you take an active role in obtaining information about the Property.

**INSTRUCTIONS:** (1) Review this form and any attachments carefully. (2) Verify all important information. (3) Ask about any incomplete or inadequate responses. (4) Inquire about any concerns not addressed on the SPDS. (5) Review all other applicable documents, such as environmental studies, CC&R's, association bylaws, surveys, title report or commitment, etc. (6) Obtain professional inspections of the Property. (7) Investigate the surrounding area. (8) Obtain such other professional advice as you deem necessary.

#### THE FOLLOWING ARE REPRESENTATIONS OF THE SELLER(S) AND ARE NOT VERIFIED BY THE BROKER(S) OR AGENT(S).

### A. OWNERSHIP AND PROPERTY IDENTIFICATION

#### 1. THIS DISCLOSURE CONCERNS THE FOLLOWING REAL PROPERTY:

2	Address	7602	Е	Polk	St
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3.	City So	cottsdale	, County	Maricopa	, AZ, Zip	85257			
4.	Assess	sors No.(s)	.31-15-001Y	Approximat	Approximate Year Built1986				
5.			DSC3, LLC	Date Purchase	ed 6/1/202	22			
6.	-		🗋 Is not 🛛 occupying property. Owner 🔲 H						
	B. PR	OPERTY	ТҮРЕ						
7.		_	lustrial 🗌 Retail 🗌 Hotel/Motel/Resort 🗌	Multi-family Other					
	с. ит			,					
8.			IS SERVED BY THE FOLLOWING UTILITIES	:					
	YES	NO	N/A	PROVIDER					
9.		x	Septic System						
10.	x		Cowor						
11.	X		Electric						
12.	x		Domestic Water 🛛 Public 🗌 Private	City					
13.		$\mathbf{x}$	Vell Registered 🗌 Yes 🗌 No If yes, Reg	gistration number:					
14.			yes, complete and attach the <b>Domestic Wate</b>	r Well/Water Use Addendum.					
15.			uel Supply 🗌 Natural Gas 🔲 Propane 🛽	Other:					
16.	x			vate					
17.			ire Protection  Public  Private  N/A						
18.	Π	<u> </u>	elephone						
19.		X	rrigation N/A						
20.			Cable TV						
20. 21.			Cable TV		<u> </u>	<u> </u>			
22.		<u> </u>	ligh Speed Internet Connection (Cable, T1, Fit	ver Optics Etc.) Unknown					
23.			N/A N/A						
23. 24.			N/A						
24. 25.	Flease	e describe	any other items concerning utilities						
-							>>		
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### Commercial Seller's Property Disclosure Statement (SPDS) >>

	<u>D. AC</u>	CESS/U	SE						
26.	ARE Y	OU AWA	RE OF ANY OF THE FOLLOWING AFFECTING ACCESS OR USE OF THE PRO	PERTY?					
	YES	NO							
27.			Encroachments						
28.			Access Easements						
29.		X	Utility Easements						
30.			Unrecorded Easements						
31.			Reciprocal Easement Agreement						
32.		X	Restrictions on Legal or Physical Access						
33.		Lx.	Shared Use Agreements						
34.			Use Permits						
35.									
36.	36. 📃 🙀 Shared Fences/Walls								
37.	x		Shared Driveways						
38.		$\mathbf{x}$	Shared Signage						
39.		X	Leased Parking						
40.		X	Grandfathered Uses						
41.		X	Association Agreements						
42.		X	Covenants, Conditions and Restrictions (CC&R's)						
43.		X	Other (describe)						
44.	If the	answer to	any of the preceding is yes, please explain. (Attach additional sheets if necessary) I with property to the rear						
45.	5114	reu roau							
46.	<u>N/A</u>								
	E. CC	MPLIAN	CE WITH LAW/LEGAL MATTERS						
47.	ARE Y	OU AWAI	RE OF:						
	YES	NO							
48.			Any legal actions such as condemnation, pending or anticipated, that affect the Pr	operty?					
49.			Any tenant bankruptcy proceedings?						
50.	Any vi		laws or regulations of the following:						
51.			Zoning						
52.			Building Code						
53.		X	Occupational Safety and Health Administration (OSHA)						
54.			Utility Service						
55.		Lx.	Sanitary Health Regulations						
56.		X	Swimming Pools						
57.		X	Covenants, Conditions and Restrictions (CC&R's)						
58.		X	Americans With Disabilities Act (ADA)						
59.	If the a	answer to	any of the preceding is yes, please explain and provide copies of any document $N/A$	ation you h	nave pertain	ing to such			
		s. (Attach a	additional sheets if necessary).						
	N/A								
62.	- cc								
63			<u>FUAL OBLIGATIONS</u> RE OF ANY OF THE FOLLOWING CONTRACTUAL OBLIGATIONS AFFECTING	THE PRC	PERTY?				
00.	YES	NO		,					
64.	X		Tenant Leases or Subleases						
65.		X	Alarm/Security System Agreements						
66.	X		Property Management Agreements						
<u>67<sub>DS</sub></u>	$\hat{\Box}$	x	Leased Equipment			>>			
			Commercial Seller's Property Disclosure Statement (SPDS)						
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Со	mme	rcial	Seller'	s Property Disclosure Statement (SPDS) >>		F	Page 3 of 4 C
	YES	NO					
68.	X		Service	Agreements such as Landscaping, Garbage/Waste Disposal			
69.		X	Water 7	Treatment Agreements			
70.		X	Commu	inications Systems or Cable System Agreements			
71.		Х	Other E	equipment or Service Contracts or Agreements (describe)	Landas	aping, ga	
72.	If the	ans	wer to an	y of the preceding is yes, please explain. (Attach additional sheets if necessary)		aping, ga	arbaye
73.							
	-			INTAL FACTORS			
74.			JAWAR	E OF ANY OF THE FOLLOWING ENVIRONMENTAL FACTORS AFFECTING "	THE PROPE	ERTY?	
75. 76.	YES	NO X		s or hazardous materials on the Property, such as asbestos; chemica nphetamine, LSD or Ecstasy; PCB transformers; dumps; pesticides; radon; oil or			
77.		X	Fuel or	insecticide storage tanks (above or underground) on the Property, now or in the	past?		
78.		Х	Hazard	s or hazardous materials in close proximity to the Property, such as asbestos, du	umps, pestic	ides, radon.	, oil,
79.			chemic	als or underground fuel storage tanks, now or in the past?			
80.			Locatio	n within an area currently of environmental concern, e.g., Superfund, Water Quality	Assurance	Revolving F	und (WQARF)
81.			or Com	prehensive Environmental Response Compensation and Liability Act (CERCLA)	sites, etc.?		
82.		X	Current	or proposed noises, such as airports, freeways, or rail lines?			
83.		X	Locatio	n within the vicinity of an airport (military, public or private)?			
84.		X	Area oc	lors, nuisances or pollutants?			
85.		X	High vo	Itage distribution towers or lines?			
86.		$\Box$	Soil set	tlement, expansion, fissures or erosion now or in the past?			
87. 88. 89.			ANY M	E TO BUYER: THE ARIZONA DEPARTMENT OF REAL ESTATE PROVID EMBER OF THE PUBLIC IN PRINTED OR ELECTRONIC FORMAT UPON R w.azre.gov.			
90.		x		d on or near a sanitary landfill?			
91.		Ā	Locatio	n in a flood plain/way?			
92.		$\hat{\mathbf{x}}$	Water-o	caused damage?			
93.		X	Mold gr	owth or conditions conducive to mold?			
94.		×	Drywell	(drainage)? If yes, Registration #			
95.	If the	e ans	wer to a	ny of the preceding is yes, please Axplain and provide copies of any documer	ntation you I	have pertair	ning to such
96.	matte	ers. (	Attach ac	dditional sheets if necessary).			
97. 98. 99.	Desc N/A	ribe	any othe	r known environmental factors that might affect the use or value of the Property	N/A		
100.	Buve	ers ar	e advise	d to obtain an independent environmental assessment of the Property.			
100.	-			TUDIES			
101.	-			NY OF THE FOLLOWING ITEMS CONCERNING THE PROPERTY?			
	YES						
102.		X	Soils Te	est Report			
103.		X	Land S	urvey			
104.		$\Box_{\mathbf{x}}$	Flood F	Plain Report			
105.		x	Septic/	Naste Disposal Reports/Certifications			
106.		X	Registra	ations of Wells			
107.		X	Any En	vironmental Site Assessments or Studies			
108.		X	Title Re	eports N/A			
109.		X	Other .				
110.	If the	e ans	wer to a	ny of the preceding is yes, place explain and provide copies of any reports/s	tudies you l	nave pertair	ning to such
111.	matte N∕A	ers. (	Attach ad	dditional sheets if necessary).			
112.	DS			Commercial Collesta Drazarty Diaslagura Chatarrant (ODDO)			>>
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## Commercial Seller's Property Disclosure Statement (SPDS) >>

# I MATERIAL PHYSICAL DEFECTS AND OTHER FACTORS

						CIS AND UT			J				
113.		YOU A	WARE	OF:									
	YES	_			le etuis - l	and the second second second	a a diff f	<b>.</b>					
		_				•		s ma	de without necessary p	ermits?			
115.	_												
116.	=	Any past or present insect infestation problems?											
117.		□ x Security lighting in parking and/or common areas?											
118.		<u>x</u> Ar	iy reco	rded an	id/or unreco	rded liens again	st the Prope	erty?					
119.	□ x An archeological site on the Property?												
120.													
121.													
122.		д Ar	iy prop	osed la	nd use char	nges relating to t	he adjacent	t or ne	earby Property, such a	s: new d	evelopme	ents, zoning	g
123.		ch	anges,	or land	I trades?								
124.		🗴 Ar	y othe	r materi	ial items on	the Property or	improvemen	nts ar	d structures thereon th	nat might	affect the	e decision	of a
125.			-		se/use the P					Ū			
126.			•				ilating, air co	onditi	oning, plumbing, electr	ical. fire	safetv. se	ecuritv.	
127.				g syster		<b>3</b> , <b>1</b>	<b>J</b> ,		3, 1 3, 1 1	, -	· · · <b>· · · · · · ·</b>	, <b>,</b>	
						s vas plaasa av	nlain and nr	ovide	e copies of any docume	ntation	you have	nortaining	to such
					sheets if ne		piairí ariu pr	Uviue			Jou nave	pertaining	
129. 130.	<b>N</b> 1 /		acriau	ultional	sneets if he	ecessary).							
				1.7	1								
				•••	,	•			ig the Property that mig	-			•
						its use? Please							
33.													
									ained herein is true				
					agrees that	any material cha	anges in the	infor	mation contained herei	n will be	disclosed	d by Seller	to Buyer prior
36.		Ber Base											
37.	ŧ	EU JA 6	t BRI	ANN		4/11/	2025						
	^ SELL	EF993540	SAFA BUTA				MO/DA/YR		^ SELLER'S SIGNATURE				MO/DA/YR
38.		C3, LI											
		ER'S NAMELT	5 AR IN	[FRBwn					SELLER'S NAME PRINTED	)			
139.	Ву	/:					-						
140.	lts	. Man	ager	of Ma	nager								
0.	1.5	·					-						
41.	Revie	ewed a	nd upo	dated:	Initia	ls:	1						
			•			SELLER	SELLER		MO/DA/YR				
142.	BUYE	ER'S A	CKNO	WLEDO	GEMENT O	F RECEIPT: Buy	ver acknowl	ledae	s that the information	contain	ed herei	n is based	l only on the
143.	Seller	r's knov	vledge	and is	not a warra	inty of any kind.	Buyer ackn	nowle	dges that it is Buyer's	obligatio	on to inve	stigate all	material facts
									obtain property inspect				
						counsel as Buy re Statement.	er deems n	eces	sary. By signing below	, Buyer l	iereby ac	knowledge	es receipt of a
				•									
									he Buyer's responsibility on of the Property with				
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49.	ADIN	ER'S SIG											
		ER'S SIG	NATURE	=			MO/DA/YR		^ BUYER'S SIGNATURE				MO/DA/YR
50.		R'S NAMI		FD					BUYER'S NAME PRINTED				
51.													
	_,	·					-						
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